

UNITED RECYCLERS GROUP, LLC



6746 S. Revere Pkwy. Ste. B-120, Centennial, CO 80112 • www.autopartsearch.com

United Recyclers Group, LLC
6746 S. Revere Pkwy. Ste. B-120
Centennial, CO 80112

PRESORTED
FIRST-CLASS MAIL
U.S. POSTAGE PAID
PERMIT NO. 106
BLAINE, WA

Join Us at the
2007
URG & Pinnacle
Conference!

ALL RECYCLERS INVITED!
MEMBERSHIP NOT
REQUIRED TO ATTEND

Ph: (303) 367-4391 • (888) URG-FIND • Fax: (303) 367-4409 • email: urg@u-r-g.com

© 2007 www.MikeFrench.com 1-800-238-3934 #0702025

Reaching New Heights!
in the
Automotive Recycling
Industry



Mark Your Calendars for the
2007 URG/Pinnacle Training
Conference March 23rd & 24th

Cut here to fax
form

Reaching New Heights!

2007 URG/Pinnacle Training
Conference March 23rd & 24th

Registration

(Please fill out this
form, then fax or
mail with appropriate
payment to URG.
One person per
registration. Make
copies as needed.)

Last Name: _____ First Name: _____

Name on Badge: _____ Title: _____

Company: _____

Telephone: _____ Fax: _____

E-Mail Address: _____

HOTEL
Inverness Hotel
& Conference Center
For Reservations Phone:
1-800-346-4891
(303) 799-5800
Only \$89 per night if you mention
URG/Pinnacle Conference and
reserve by February 27th!

Time is Running Out!
Reserve your room today.
After February 27, 2007
 \$249.00
per attendee
 Meal Package for Spouses: \$99.95
(includes Friday & Saturday meals/receptions).

Payment Options

Credit Card: Master Card Visa American Express

Credit Card Number: _____ Exp. Date: _____

Name on Card: _____ Signature: _____

Check or Money Order (Make Payable to United Recyclers Group, LLC)

Please fax or mail this form along with the appropriate payment to:
United Recyclers Group, LLC
6746 S. Revere Pkwy. Suite 120 Centennial, CO 80112
Fax: (303) 367-4409 Phone: (303) 367-4391

Fax Back to
(303) 367-4409



Reaching New Heights!

2007 URG/Pinnacle Training Conference March 23rd & 24th

Friday, March 23rd

- 8:00AM - 9:50AM Keynote Speakers
 Industry Panel - Don Porter with State Farm, Mary Lu Lubrano with CCC, Greg McDowell with Mitchell, Scott Westbrook with APU Solutions, and Avi Pelc with Audetex
 "Electronic locating of parts by the Insurance & Collision Industry is now a real factor in our Business. What the future will be and how best to situate yourselves in this changing market place"
- 10:00AM - 10:50AM 5 Breakout Sessions
Dealing with Difficult Employees - Robert Counts
 ▲Pinnacle *Internet Buying - Avoiding Auctions - Carolyn Andra*
 ▲Pinnacle *PinPro - Overview & Control Center*
What you must KNOW and DO to make advertising WORK!!! - Mike French
Getting your Employees to become part of the Company Goal and Vision - Theresa Bennington
- 11:00AM - 11:50AM 5 Breakout Sessions
Dealing with Identity Fraud & Bank Fraud - Michael Utzerath
 ▲Pinnacle *Make the Bid Buddy Your Best Buddy - Mike Lambert*
 ▲Pinnacle *PinPro - Sales - ASA Staff*
 ▲Pinnacle *Power User Pinnacle Tips & Tricks - Recycler Panel Mike Farlow, Tammy Sturgeon, Matthew Skidmore, Greg Peck*
How to Keep the Family in a Family Business - Jim Counts & Robert Counts
- 12:00PM - 1:00PM Lunch - Featured Speaker - Peter Riddle on PinPro
- 1:10PM - 2:00PM 5 Breakout Sessions
 ▲Pinnacle *Extended Warranties - Benny Cunningham*
 ▲Pinnacle *PinPro - Inventory - ASA Staff*
How to Increase Your Net Profit by Processing Vehicles that Loose Money - Jim Counts
Evaluating and Motivating Sales Staff - Kent Rothwell
New & Improved URG Accreditation Program - Robert Counts
- 2:10PM - 3:00PM 4 Breakout Sessions
 ▲Pinnacle *Pinnacle Review - New Users - Don Davis & Tom Denton*
 ▲Pinnacle *Pinnacle & ABC Configuration - Seth Bingham*
 ▲Pinnacle *General Management and Pinnacle*
Importance of Education from a Consolidator View - Tim Milligan with Greenleaf
- 3:10PM - 4:00PM Meet Your Vendors/Strategic Partners BREAK
- 4:10PM - 5:00PM 5 Breakout Sessions
Security in the Work Place - Steve Chinn
 ▲Pinnacle *Daily Reconciliation - Rachel Whetstone*
 ▲Pinnacle *Bookkeeping with Pinnacle - Translation made Easy! Michael Farlow*
I-Car Hybrid Dismantling - Terry Angel
Internet Purchasing is Increasing Everyday - Jim McClure

Saturday, March 24th

- 9:00AM - 9:50AM 5 Breakout Sessions
ARA Airbag Protocol - Providing the Assurance needed by the Insurer - Peter Byrne
 ▲Pinnacle *PinPro - Inventory - ASA Staff*
Remaining Parts - Crush with Confidence - Jim Counts
 ▲Pinnacle *Shipping and Delivery Module - Seth Bingham*
Evaluating and Motivating Sales Staff - Kent Rothwell
- 10:00AM - 10:50AM 5 Breakout Sessions
Profitably Managing and Paying Commissions on Brokered Parts - Robert Counts & Sue Bender
 ▲Pinnacle *PinPro - Sales - ASA Staff*
How to Increase Your Net Profit by Processing Vehicles that Loose Money - Jim Counts
 ▲Pinnacle *Internet Buying - Avoiding Auctions - Carolyn Andra*
 ▲Pinnacle *Dismantling Module - Patrick Garrity*
- 11:00AM - 11:50AM 5 Breakout Sessions
 ▲Pinnacle *PinPro - Overview & Control Center - ASA Staff*
 ▲Pinnacle *Power User Pinnacle Tips & Tricks - Recycler Panel - Michael Farlow, Tammy Sturgeon, Matthew Skidmore, Greg Peck*
 ▲Pinnacle *General Management and Pinnacle*
Evaluating your Buyer - Dan Snyder
The Bid Mate - Roger Schroder
- 12:00PM - 1:30PM Lunch - Featured Speaker - Don Porter with State Farm
 "Where is the Insurance Industry headed with Recycled Parts"
- 1:40PM - 2:30PM 3 Breakout Sessions
 ▲Pinnacle *Bookkeeping with Pinnacle - Translation made Easy! - Michael Farlow*
Dealing with Difficult Employees - Robert Counts
 ▲Pinnacle *Ebay Made Simple with Pinnacle - Kristy Suchy*

Vendor Sneak Peak!

Buddy Inc.	Counts Consulting	USA Surveillance
Everdrive	Customer Research	DBA Solutions
Mike French & Co.	Performance Powertain Products	Envirosure Solutions
Roadway	Keystone	Manheim - Total Resource
Solera	Arizona Color	Universal Underwriters
A Hollander Company	HyperQuest	Insurance and Benefits Group, LLC
James Environmental	APU Solutions	
IAA		
Hotlines	Car-Part	

Together, we can Reach New Heights in the Auto Recycling Industry!